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RETURN TO POMOLOGY  
SECTION OF NOMENCLATURE

# Henderson's Nursery

**E. M. HENDERSON, PROPRIETOR - - - ATHENS, TEXAS**

We present this descriptive list to our customers with the assurance to all of our appreciation of past business relations, and sincerely trust future dealings may be as satisfactory. To parties who have never dealt with us we would be glad to have a share of your business. Personal inspection is cordially invited.

By carefully studying the following descriptions of our stock you will be able to make a better selection than you possibly could from the finest pictures to be had.

Write us freely about your wants. We can supply many things not in this price list.

Send your orders in early before selections are broken. "First come, first served" is our motto. Do not fail to give your postoffice address and express office address if different from postoffice. Write your name plainly.

We want our customers to have their choice of varieties, but they will often be more successful if selection of varieties is in part, at least, left to us. By doing this you get the benefit of our large test orchards and extensive experience in growing and handling fruit. We guarantee to deliver stock in good condition and true to name. With such delivery our responsibility ceases. We cannot prevent drouths, severe winters, rabbits and insects, so we do not replace trees that die after they are planted.

## FREE

On each order amounting to \$5.00 or more we will pay express to your nearest express office if you are within 300 miles of us.

If your order amounts to \$10.00 or more, you may select \$1.00 worth of trees or plants extra. If your order amounts to \$20.00 or more you may select \$3.00 worth of trees or plants extra. That is, if you send \$10.00 select \$11.00 worth of stock. If you send \$20.00 select \$23.00 worth of stock. If you get trees at the nursery you save express

charges and get a further reduction.

If you should happen to live 400 or 600 miles from us, or in New Mexico or Louisiana, just add one cent per tree to the price and the express charges will be paid by us.

Our trees are good healthy first class stock, and each shipment is accompanied by the State Nursery Inspector's certificate. We refer you to the First National Bank of Athens, Texas, as to our reliability and trustworthiness.

## APPLES

Three to four feet, 9c each, except where noted.

**RED JUNE**—Medium size, bright red; flesh, white, tender and juicy; an abundant bearer; about the best June Apple.

**YELLOW TRANSPARENT**—The very best yellow June apple.

**SAN JACINTO**—An apple of late introduction; very showy, and of exceptionally fine quality; a young and abundant bearer; hangs to the tree well; a most beautiful and attractive apple. Too much cannot be said in praise of this grand apple. July. Price 12c each.

**LIMBERTWIG** — Large, yellow shaded with red. Flesh white, tender, juicy. Fine quality. August.

**MRS. BRYAN**—A very large greenish yellow apple with red stripes good quality. The largest apple grown in the South, often measuring 13 inches in circumference. Price 15 cents each. Ripe August and September.

**JONATHAN**—Healthy growing; prolific; medium red; good market; one of our best fall and early winter apples.

**WINE SAP**—Very prolific; medium size; solid red; highest quality; always in demand. Winter.

**STAYMAN'S WINE SAP**—Good size, beautiful red with yellow flesh; firm, fine and rich. Tree vigorous and hardy. Winter.

**MAMMOTH TWIG**—Similar to and larger than Wine Sap; vigorous and

productive; the original tree in Washington county, Ark., stands two feet in diameter or trunk, and bears forty-five bushels of apples which bring the highest price.

**BEN DAVIS**—Hardy, vigorous and productive. Winter.

**MISSOURI PIPPIN**—Large, bright red with greyish dots. An early and abundant bearer. Winter.

**ARKANSAS BLACK**—Vigorous tree; fruit large, dark red, almost black. One of the best winter apples.

**TEXAS RED**—One of the most highly esteemed apples in East Texas; large, striped, fine. Good keeper; winter.

**TRANSCENDENT**—The best of all crab apples; attractive, yellow color, splashed and striped with red. Bears very young, and regular crops; valued highly for preserves and jelly. Price 15 cents each.

### PEACHES

Two and one-half feet to four feet. 8 cents each unless otherwise noted.

**MAY FLOWER**—One of the best very early peaches. Red all over. Large size and excellent quality. Ripens with the very earliest.

**ARP BEAUTY**—One of the best for market; very handsome; yellow freestone; thrifty grower; hardy and prolific. None better. June 5.

**MAMIE ROSS**—Very large; blush; white flesh; very productive, and one of the best for family use or market. June 12.

**JUNE BERT**—A peach that resembles Elberta very much; ripens ten days earlier and is far superior to other peaches of its season, such as Mt. Rose, St. John, Guinn, Early Crawford, etc.

**GOVERNOR HOGG**—Very large white with red cheek. Flesh tender, juicy, highly flavored. Clingstone; ripens just before Elberta. Better than Chinese Cling.

**BELLE OF GEORGIA**—A large white freestone of excellent quality. Trees grow and bear well. Ripens before Elberta.

**ELBERTA**—Large, yellow freestone; the most popular peach for home use and market. July 15th.

**ELB. CLING, or ELBIRD**—A magnificent large yellow cling, ripens two weeks later than Elberta, a seedling of that grand variety. Price 10 cents each.

**CHILOW**—A pure yellow ching of good size and very best quality, very sweet and firm but not tough. Vigorous grower and productive. Follows Elberta in season of ripening.

**AUGUST ELBERTA**—Large yellow freestone that sells when others will not and is the best peach of its season. Enough said. August.

**MIXON CLING**—Large creamy white with much red; juicy; very sweet, and highly flavored; a splendid market peach. July 20.

**WHITE ENGLISH**—Large oval with a sharp apex; flesh pure white to the stone; rich, juicy and most excellent; very popular for preserving. September.

**INDIAN CLING**—Good size blood cling of excellent quality. The kind our parents used to have back in Georgia. August.

**HENRIETTA**—A magnificent large yellow cling with crimson cheek; always commands fancy prices. September.

**GOLDEN CLING**—One of the very largest clingstone peaches. Golden yellow, of the finest quality. Extra fine shipper; good bearer, ripe Sept. 20, when other good peaches are scarce. A sure money maker for those who plant it. Price 10c each.

**STINSON'S OCTOBER**—Large white with red cheeks; the best late peach. October.

**ELBERTA SEEDLINGS**—We have a fine lot of Elberta Seedlings which should make some very fine fruit. Price 6 cents each.

### PLUMS

Two and one-half to four feet. 8 cents unless otherwise noted.

**SHIRO**—A very large yellow plum of good quality; one of the earliest to ripen. Price 10 cents each.

**MILTON**—Of Wild Goose type, equally as large, much more productive; red; very early though it blooms late; free from rot; it is a healthy grower. Price 10c.

**BOTAN**—A fine upright grower; fruit bright red; large size; very productive; sweetest of all plums. June 15.

**HAPPINESS**—Extremely large, dark red, best quality. A better plum than Gonzales. A good grower and very productive. June. Price 12 cents.

**DORIS**—Very strong, upright

grower; an immense bearer; fruit large dark red, superlatively rich and sweet; colors before ripening. Fine shipper. June 15. You must see this plum to appreciate it. No description does it justice. Price 12 cents.

**NONA**—Fruit very large, somewhat pointed; bright red, flesh yellow. A very much improved Wild Goose type, being twice the size of Wild Goose, better quality and better bearer. Ripe June 20. Price 10 cents each.

**GONZALES**—Very large and brilliant red; early bearer with a nutmeg vanilla flavor. Too well known to need description. June 10.

**AMERICA**—Very large, yellowish red; prolific; fine shipper. The fruit is uniform and perfect. June 25.

**BURBANK**—One of the best Japan varieties; spreading tree; very productive; good size and quality. June 15.

**BEST OF ALL**—The best large, late yellow plum, fine quality; prolific and hardy; the nearest perfection in a yellow plum. Price 12c each.

**WICKSON**—Tree quite an upright grower until limbs are bent down with heavy crops; very large heart shaped; red; flesh yellow; melting, delicious. July.

**HYTANKIO**—Upright grower, immensely productive; large dark red, very firm. July 10.

**RED OCTOBER**—A very late dark red plum. Hardy and prolific. Much praised in northwest Texas. Price 15c each.

### CHERRIES

Three to four feet. 15c each.

**EARLY RICHMOND**—An old standard; one of the best.

**ENGLISH MORELLO**—Large dark red, almost black; two weeks later in ripening than Early Richmond.

**DWARF ROCKY MOUNTAIN**—A low growing shrubby bush.

### PEARS

Three to four feet. 10c each.

**GARBER**—Resembles Keiffer in size, quality and appearance, but is somewhat earlier and better quality.

**KEIFFER**—Everybody's pear. Very large; yellow; flesh brittle, juicy with a marked aroma; tree very vigorous and prolific; bears young;

so far has proved to resist blight or other diseases better than any other pear.

### APRICOTS

Two to four feet. 10c each.

**EARLY GOLDEN**—Deep yellow, medium size, one of the sure bearers, and a good all round apricot. June 1.

**MOORPARK**—One of the largest. Orange yellow with red; very firm and juicy with rich flavor. Very productive.

**CLUSTER**—Fine grower, vigorous and hardy, blooms late, a sure bearer; fruit medium size, yellow with some red. Excellent quality. June 20.

### FIGS

This much neglected fruit should find a place in every orchard. In the north half of state and adjoining states plant Celestial. Farther south Brunswick is the variety to plan. Even this rather tender variety may be planted with profit where it freezes down, for it will sprout from the roots and bear the same season.

One to three feet. 20c each.

**CELESTIAL**—Medium to small; immense bearer; purple; the sweetest most delicious and hardest of all figs.

**BROWN TURKEY**—A medium size yellowish fig of good quality; prolific and hardy.

**BRUNSWICK (OR MAGNOLIA)**—Fruit very large, yellowish white with purple netting. Good quality; prolific.

### MULBERRIES

Plant mulberry trees where chickens and hogs can get the fruit. They are fine for shade and grow quickly.

Six feet, 15c; eight feet, 20c each.

**BLACK ENGLISH**—A luxuriant grower, bears at two years old; has large berry. April and May.

**HICK'S EVERBEARING**—The old standard variety. Very hardy and a strong grower.

### PERSIMMONS

**JAPANESE PERSIMMONS**—Every home should have some Japanese persimmons planted about the house. They are very ornamental; bear young and regular; abundant crops of orange red fruit of large size and delicious quality.

Two to three feet, 25c each.

**AMERICAN HONEY PERSIM-**

**MON**—The fruits are of sugary sweetness, clear yellow, and hang on tree till Christmas. They make a fine shade. They are seedlings and some of them do not bear, so we put in two for each one ordered. Three to four feet, 15c each.

### NUTS

Two to four feet, 25c each, except where noted.

**ALMONDS: PRINCESS AND SULTANA**—Two of the leading commercial almonds, both are good growers.

**GRAFTED PAPER SHELL PECANS**—Standard varieties, such as Stuart, Schley, Moneymaker, etc. Price 85c each.

**SELECT SEEDLING PECANS**—From choice well filled nuts.

**BLACK WALNUTS**—Seed nuts ready to plant, 20 cents per dozen.

### BLACKBERRIES

20c per dozen; \$1.25 per hundred.

**DALLAS**—A standard berry in Texas; large, fine quality; productive. Early to mid-season.

**MAX CHIEF**—An early, very prolific berry of fine quality; small berry and very small seed.

**LAWTON**—Has sturdy, erect canes, heavy bearer of large berries, fine quality.

**MCDONALD BERRY**—A cross between a blackberry and dewberry; large, juicy, of best quality; early, hardy, very vigorous, and most productive.

**ROGERS DEWBERRY**—Large black berry, earlier than Austin.

**AUSTIN DEWBERRY**—Early, immensely productive, of largest size and fine quality. Very profitable.

**ALBINO WHITE DEWBERRY**—A variety of Texas origin, hardy and a good grower, produces white berries of excellent quality.

**GIANT HYMALAYA BERRY**—This berry is perennial like a fruit tree, and its rapid growth makes it attain an enormous size in a few years. Any one can grow the Hymalaya in any soil any where. It fruits in enormous custers and in quality and fruit is similar to the very best blackberry. It bears luscious ripe berries from last of May to August. It is quite ornamental and can be used for covering arbors, fences, etc. Price 10c each, \$1.00 per dozen.

### STRAW BERRIES

**KLONDYKE**—The best strawberry for home and market, for the Southwest. Price 10 cents per dozen; 40 cents per 100.

### GRAPES

Six cents each except where noted.

**MOORE'S EARLY**—One of our earliest grapes, large, black berry.

**CONCORD**—Vigorous, large, black, for table and market.

**NIAGARA**—One of the most profitable white grapes grown, bunch and berry large, of good quality.

**R. W. MUNSON**—The best large black grape for the South. It should have some other variety planted with it as its own flowers do not pollinate well. Price 10c each.

**IVES SEEDLING**—Large black, a good grower.

**GOETHE**—Very large, pink, a good table grape.

**HERBEMONT**—Small berry, large cluster, fine for table or market, very strong growth, will cover fences, arbors or trees.

**SCUPPERNONG**—Large, yellow of muscadine type. It is free from disease and good quality. Fine for arbors. Price 25c each.

### SHADES

Two to six feet, 2 cents per foot. Six to ten feet, 3 cents per foot. Ten to fourteen feet, four cents per foot, unless otherwise noted.

**SYCAMORE**—We have an excellent stock of this popular shade. It grows most anywhere making a good shade and fine stately tree very quickly. Trees any size from 1 to 14 feet.

**MORUS ALBA**—A non-bearing mulberry of rapid growth. Sizes 1 to 10 feet.

**TEXAS UMBRELLA TREE (OR CHINA)**—This tree makes the quickest shade of any, and a good one too. Well adapted to the Texas prairies. Plant a few. I have the finest strain I have ever seen. Prices 2 to 4 feet, 10c; 4 to 5 feet, 15c.

**JAPAN LIGUSTRUM**—The smooth-leaved evergreen shown so beautifully on San Antonio plazas and around state capital at Austin. Can be pruned to any desired form or allowed to grow into elegant shade tree. Bright green all winter. The

most popular evergreen shade. 1½ to 3 feet, 20c each.

**WHITE FLOWERING DOGWOOD**—This makes a nice symmetrical tree covered in spring with white flowers and in autumn with bright red berries and gorgeous veri-colored foliage. Price 3 to 5 feet 10c.

**COTTON WOOD**—Quick growing shade. Same price as dogwood.

**WILLOW**—Good to plant on tank dams and levees to bind the soil and make shade. 3 to 5 feet 5c each. \$2.50 per 100.

**RED CEDAR**—Too well known to need description. Price 1 to 4 feet 10c per foot.

We can furnish White Ash, Elm and Black Locust at the same price as Sycamore.

**CATALPA SPECIOSA**—Beautiful, hardy, quick growing shade. Also valuable for timber. Price 2 to 4 feet 10c each; 4 to 6 feet 15c each; 6 to 8 feet heavy, 25c each.

Sassafras and Black-Haw, 10c per tree.

## ROSES AND ORNAMENTALS

We present to you in this list the cream of the older as well as the new roses, and trust that by studying them you may find what you want. The price of roses and plants listed here are 25c each except where noted. Strong two year bushes.

**AMERICAN BEAUTY**—This rose has become as famous as the Marechal Neil. It is a hardy rose of the largest size, having the everblooming qualities of Tea Rose, with the delicious odor of the Damask or Moss Rose. In color it is a deep brilliant red.

**MADAM MASSON**—Massive double and full flowers of intense red with crimson hue. Highly perfumed, a constant and profuse bloomer; very attractive.

**ETOILE DE LYON**—One of the most beautiful yellow Tea Roses for general planting. May be had in bloom the entire year by proper treatment. The flowers are of good size, deep, full, very sweet-scented. Rich golden yellow.

**FRANCIS KRUGER**—The striking color of this handsome rose places it at once at the front as a bud producer in the open air. In its shading of deep coppery yellow it stands unique and distinct from all others.

**PERNET'S TRIUMPH**—The flowers are extra large, having broad, thick petals and long tapering buds with delicious fragrance. Color a fine clear magenta red. The flowers last well.

**METEOR**—A velvety red ever-bloomer of the deepest glowing crimson. Very double and slightly recurved. A beautiful full open rose and a free bloomer. Very hardy.

**KAISERIN AUGUSTA VICTORIA**—A beautiful rose with elegant large pointed buds and very large, full double flower, delicate creamy white, deliciously fragrant. The plant is a strong healthy grower and constant bloomer. The flowers are on strong, stiff stems, with rich glossy foliage.

**FRAU KARL DRUSCHKI**—(White American Beauty or Snow Queen). A hardy, vigorous grower, with bright green leaves, splendid long buds and magnificent snow white blooms with saucer-shaped petals. Rightly named.

**WHITE MALMAISON**—Free bloomer, creamy white, large, full; very sweet; extra fine.

**PINK MAMAN COCHET**—The queen of all pink garden roses. The buds are beautiful, large, full and firm, and elegantly pointed; as they expand they show great depth and richness, sometimes measuring two and a half inches from base to tip. Flowers superb when open. Perfectly hardy in all sections of the country. The color is clear, rich pink, changing to silvery rose. As we see it, one good rose like any of the Cochet Roses is worth a whole collection of poor ones at any price.

**DINSMORE**—A general favorite for the garden; hardy, vigorous, early constant and profuse bloomer; large handsome and perfectly double. Rich cherry red; fragrant.

**PAUL NEYRON**—The largest of all rose blooms; bright, shining pink, clear and beautiful; very double and full; finely scented and a strong grower.

**WHITE MAMAN COCHET**—The flowers are of enormous size, remarkably round and full; pure clear white throughout when grown under glass. When grown out of doors it pinks like Bride, but the pink only adds to its beauty, and it is delightfully scented. Any one can have the finest roses for cutting all summer



and autumn by planting a few plants of it. It is one of the largest roses both in bud and flower.

**W. R. SMITH**—This rose produces immense quantities of large full double flowers, creamy white with pink shadings, strong grower. It is much like Cochet except in color.

**GENERAL WASHINGTON**—One of the grandest roses in existence. Sure to delight every lover of the beautiful as nothing can surpass them in beauty. Color a rich dazzling scarlet, shaded with deep crimson, making a superb glowing color. Flowers are large, and it is a free bloomer.

**HELEN GOULD**—This is probably the most beautiful and satisfactory rose for general planting ever introduced in America. It has proved itself to be the strongest growing, freest blooming, largest flowering, and hardiest rose in existence. It is a better rose for general planting than the American Beauty. The flowers are full and beautifully double, the buds beautifully made, long and pointed. The color is a warm, rosy crimson like the color of a ripe red watermelon. It is a very easy rose to get along with; anybody can grow it and you can't keep it from blooming. Be sure to plant this grand rose.

**PINK LA FRANCE**—It is of superb form, and double as a rose can be. Silvery rose shaded with pink. It has a satin sheen all over its petals. It blooms continuously. The flower is large, finely built, endures for a great length of time, is exquisitely colored and very fragrant.

**MADAM WATTEVILLE**—A deep shade of coppery yellow with shading of pink. Hardy and a good grower. Blooms free and very lasting.

**GIANT LA FRANCE**—It is identical with La France excepting in three points. They are: A more vigorous growth, a larger and more expanded flower, and a deep, even pink in color—not shaded, but what is called a solid color.

**PERLE OF THE GARDEN**—Bright clear yellow, full and sweet. A good garden rose and constant bloomer.

**BABY RAMBLER**—Ever-blooming dwarf crimson Rambler. In bloom all the time, brilliant red color; dwarf compact growth. Should be in every collection.

**ETOILE DE FRANCE**—A fine new rose, upright bush with few thorns. Has fine buds, borne singly on long stiff stems, flowers very large, full and of cup form, dark crimson velvet.

**MADAM WAGRAM**—Clear satiny rose, large beautiful flowers, strong grower and good bloomer.

**MARECHAL NEIL**—Beautiful, deep sulphur yellow, very full, large and exceedingly fragrant. It is the finest yellow rose in existence. Where allowed to grow until it attains a large size, as it will in a few years, it yields thousands of beautiful golden yellow flowers. Strong climber.

**CLIMBING METEOR**—Finest crimson everblooming climbing rose. It is a rich velvet crimson, much like the forcing Rose Meteor, of which it is a sport, and an extremely strong growing variety, making shoots 12 to 15 feet long in a single season under favorable circumstances.

**CLIMBING KAISERIN, MRS. ROBERT PEARY**—This is without doubt the grandest of all white climbing roses; it is a strong rapid grower, growing to perfection in open ground, and throwing up numerous shoots 10 feet high in a single season. The flowers are something grand. They are extra large, full, deep and double, and are produced on long, stiff stems. The buds are long and pointed, exquisitely modeled and gracefully finished.

**CLIMBING BRIDESMAID**—Clear shining pink; buds of exquisite shape; stems long and stiff, a profuse bloomer and a good strong climber.

**GAINSBOROUGH** (or Climbing Viscountess Folkestone)—Delicately tinted fawn, almost white, with a satiny luster; very large flower, resembles a large fluffy peony. Strong grower.

**SPIREA VAN HOUTTEI**—Grandest of all the white Spireas. It is a beautiful ornament for the lawn at any season but when in flower it is a complete fountain of white blooms, the foliage hardly showing. Clusters of twenty to thirty flat white flowers make up the raceme, and are set close along the drooping stems.

**POMEGRANATE**—A Southern yard ornament of rare merit, covered throughout the summer with bright scarlet flowers and fruit. It fruits



first season in the nursery. Price 20c each.

**PINK CRAPE MYRTLE**—A shrub by tree covered with large trusses of bright pink flowers all summer. Price. 20c.

**RED CRAPE MYRTLE**—Same price as the pink.

**ALTHEA** (Hardy Hibiscus or Rose of Sharon)—The Althea makes a neat, shapely shrub or tree 4 to 8 feet high covered with gorgeous flowers through the summer. Very easy to grow. We have white, pink, red, and purple varieties. Price 15c each.

**LILAC**—What can take the place of the lilac bush? We have Persian Purple and old fashioned purple, the kind mother used to have. Price 20c each.

**CALIFORNIA PRIVET**—The best evergreen for hedges; can be sheared to any desired form. Strong plants 10c each. One year plants 5c each, \$3.00 per 100.

**GOLDEN ARBOR VITAE**—Bright green tipped with gold; compact, bushy form. 25c each.

**MAGNOLIA GRANDIFLORA** — The finest ornamental tree and the finest evergreen for Southern planting. Its gorgeous milk white flower and its shining green foliage at once place it above all other ornamental trees. Our stock consists of plants 1 to 4 feet, 25c per foot.

**CAPE JASMINE**—An evergreen shrub with dark green, glossy foliage. The flowers are white, waxy, very fragrant, large and showy. It blooms through the summer. Fine plants 25c each.

**HONEYSUCKLE**—A favorite vine with flowers of delicious fragrance, strong, rapid grower in any soil or location, will cover arbors, verandas, or posts, and is beautiful when allowed to ramble over trees and bushes in a wild natural way. We have the Golden Variegated, the leaves of which are beautiful background for its masses of fragrant flowers. Strong plants, 15c each.

**MEXICAN TUBEROSE**—We have stood out against the wishes and requests of many of our friends and customers who wished us to carry bulbous plants in stock, but we must break over just a little and offer them the Mexican Tuberose, because it will come nearer standing up and daring the drouth than any flower we know of, all the while furnishing you

with large flower spikes evenly filled with waxen white flowers with gracefully recurved petals of most delicious fragrance. It blooms from June until frost. Don't fail to plant some. 5c each; 40c per dozen; \$3.00 per hundred.

#### TREES BY MAIL

In most all varieties of fruits listed in this price list I have nice healthy trees of mailing size and will send them to you post paid at price named in catalogue. Do not send order for less than \$1.00 worth. These trees if well cared for will make you a fine orchard.

#### TO THE NEW CUSTOMERS

Or at least I hope you will prove to be a customer.

So being optimistic and looking on the bright side, I will take it for granted that you are ready to make your trial order. You will want to ask some questions. That is right. Just help yourself. Read the list carefully. It will answer most of them. And here's answers to a few more.

The fruit trees are one and two years old. They do better and grow better than older trees, besides size governs, and not age. Thrifty young trees are better than old or very large ones.

I ship by express according to your instructions and my very best judgment.

Yes, those Brunswick figs do really bear large, luscious ripe figs the first year. I have gathered them by the water bucket full off bushes eight months old in the nursery row.

The best way to send money is by P. O. money order or express money order. If you prefer you may send one-fourth of the total amount cash with order and the trees will be shipped balance C. O. D.

I am bending my energies to produce the best trees that can be grown, and feel much encouraged at my success. It gives me pleasure to know that my efforts are appreciated, as the many complimentary letters from pleased customers and largely increased business will testify. It is a source of gratification to me to notice that my largest orders and best trade comes from parties who have known my trees the longest.

I take particular pains to care for my customers' interests and they tell

me they like that kind of treatment.

Now just write down what you want and send your order along. For after all, much talk is confusing, and I feel sure that the thing that will make and keep you my friend and customer is the satisfaction of knowing that for every dollar you have sent me you have received a dollar's worth of stock that will do you honest service.

The life of my business depends on my pleasing you.

Yours truly,

E. M. HENDERSON.

### JUST "VISITING"

In the other parts of this price list I have tried the best I can to tell you accurately what I have to sell. In this part I'm just going to visit a little. Just going to see you for a little while, dear customer, this way, for it is the only way I can get around to all of you. You say so many nice things to me that I must tell you how I appreciate them.

No doubt you've looked over these pages for some testimonials, but you haven't found them. Don't like them very well. "To whom this may concern," etc., somehow doesn't strike me like a good friendly letter that a fellow just sits down and writes you because he is thinking about you, and likes the way you treat him.

A good lady in Oklahoma writes: "Please send me another catalogue. I gave my old one to a friend."

A man out at Pecos City writes as follows: "Please send me a catalogue. Mr. M——, who bought trees of you last year gave me your name."

Another at Lometa, says: "My orchard I bought from you several years ago is certainly fine. My neighbors want to order trees with me."

Here are a few more sentences, all that I have room for.

Clarendon: "The little bill I ordered from you last fall came in good shape and the trees are doing nicely.

They were the best rooted trees I ever saw."

Childress: "Send me your price list. Every tree and vine I ordered from you last year lived."

Sunset, Texas: "Trees received in splendid condition; highly pleased with them. The best rooted trees I ever bought."

Mabank, Texas: "My orchard I bought from you several years ago is bearing now, the finest fruit I ever saw."

Madisonville, Tex.: "My neighbors that ordered with me last year want more trees. They were well pleased. My berries are doing well."

Here is a letter from a man who was advised not to order from Henderson's Nursery, because the trees were so cheap they would surely not be worth planting:

Alpine, Texas, April 15, 1915.

Dear Mr. Henderson:

I have been too busy to acknowledge receipt of my trees. They came in good order and are all growing. I think they were all that anyone could expect at double the price.

I am well pleased and you will hear from me again next winter.

Yours very truly,

J. C. D.

### THE FIRST NATIONAL BANK

Capital, Surplus and Profits

\$150,000.00

ATHENS, TEXAS

To whom it may concern:

Mr. E. M. Henderson, proprietor of The Henderson Nursery, has resided in this vicinity since childhood. He is one of our most enterprising and foremost citizens, thoroughly reliable, and highly regarded by every one who knows him. He has transacted his business through this bank, and through this relation we have at all times found him to be entirely honorable in his dealings and perfectly reliable.

Very respectfully,

J. W. MURCHISON,

Cashier.

THE STATE OF TEXAS  
Department of Agriculture

### Certificate of Inspection of Nursery Stock

This is to certify that in accordance with the provisions of the Orchard and Nursery Inspection Laws of the State of Texas, nursery stock grown for sale, exhibited and held for sale by Henderson Nurseries at Athens, Texas, and has been inspected by E. L. Schostag, a duly authorized agent of this department, and at the time of the inspection said Nursery Stock was found apparently free from dangerous insect pests and dangerously contagious plant diseases.

A printed copy of this certificate on any shipping tag attached to any shipment of Nursery Stock is authority to any freight or express agent in Texas to accept said shipment for transportation.

This Certificate is void after September 1, 1916.

Approved—FRED W. DAVIS,  
Commissioner of Agriculture

Austin, Texas, Aug. 24, 1915.

ED L. AYERS,  
Chief Inspector of Orchards and Nurseries